

Dear Sir / Madam,

SEMINAR ON :

1. **DIRECTORS & OFFICERS LIABILITY CLAIMS BY MR ROY SHARMA**
2. **UNDERSTANDING THE MECHANICS OF D&O POLICIES BY MR STEVEN DEWHURST**

We are pleased to inform that we will be organizing one day Seminar on the abovementioned topics as below:

DATE & TIME

Wednesday, 12 October 2016:  9.00 am – 5.00 pm

VENUE

Sheraton Imperial Hotel, Kuala Lumpur

**PARTICIPANTS**

This session should attract all technical professionals engaged in the Malaysian insurance/takaful market e.g. Claims personnel, Underwriters, Risk Surveyors, Loss Adjusters, Insurance Brokers etc. It will also be informative for marketeers, regulatory bodies, Legal and Compliance Department.

**SPEAKER’S PROFILE**

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| **MR ROY SHARMA**  G Roy S Sharma, has been our Principal Officer and Managing Director of Asia Reinsurance Brokers (Labuan) Ltd since May 2007. He is based in our Kuala Lumpur office. Roy joined the Company in April 2006. Other than being the country manager for Malaysia he is also responsible for developing and assisting all our clients in Asia in certain specialized areas of insurance. They include among others Political, Project & Credit Risk Insurance, Professional Indemnity, Management Liability Insurance, Financial Lines Insurance, Casualty Insurance, Extended Warranty Insurance and Affinity & Niche Solutions.  Roy read law in the City of London and was called to the Malaysian Bar as an Advocate & Solicitor. Shortly after that in early 1994 he joined the Insurance industry as in Insurance Broker with Antah Sedgwick and quickly learnt his broking craft. In 1997 Roy left to join Aon Malaysia to head up the new Professional Services Division where he further honed his broking and sales craft. Roy went on to specialize in a variety of niche insurance products at the time. In 2003, Roy joined Aon Singapore to head up the M&A and Professional Risks department there. In April 2006 Roy then joined Arthur J Gallagher Asia (L) Bhd that were rebranded Asia Reinsurance Brokers (Labuan) Ltd in 2008 as Director. | |
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| Roy is a sought after speaker in his area of specialization. He has presented a variety of papers in many conferences around the region. Roy is also a keen teacher and a leading trainer in his craft. He has been a regular trainer since 1995 till today with the Malaysian Insurance Institute and has updated training programmes for the Institute. Roy has also conducted many training seminars for insurance companies and insurance buyers around the region.  Roy is a current Council Member of the Labuan International Insurance Association. | |
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**MR STEVEN DEWHURST**

Steven is a partner and an insurance and reinsurance lawyer based in Singapore. He has a Master’s degree in European and International Trade Law and is admitted to practise in England & Wales and Hong Kong. He has worked in Asia since 2000.

Steven is listed in the *International Who’s Who of Insurance & Reinsurance Lawyers*, *Euromoney’s Guide* to the *World’s Leading Insurance & Reinsurance Lawyers* and *Chambers Asia-Pacific*. He has been the Contributing Editor of the chapter on insurance in *Chitty on Contracts: Hong Kong Specific Contract*s since 2007 and is an adviser to the Malaysian Takaful Association's working group on retakāful and to the Labuan International Insurance Association. He is currently working on a Westlaw title on Singapore insurance law for the Center for International Legal Studies.

Steven's practice focuses on Asia-Pacific and covers dispute resolution for most classes of commercial insurance and reinsurance, but particularly financial and specialty lines. Steven also advises on insurance regulatory, corporate and commercial advice. He leads the firm's Singapore office and Malaysia practice.

Steven is an accredited Associate Mediator at the Singapore Mediation Centre.

**WORKSHOP CONTENT**

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| SPEAKER | TOPIC |
| **MR ROY SHARMA**  ASIA REINSURANCE BROKERS (LABUAN) LTD. | * Why is there a need for D&O Insurance? * Identification of the Liability Risk exposures faced by D&O's * What is the legal standard? * Who can sue and for what? * What will the D&O policy cover? * Some claims scenarios for discussion * How should a D&O claim be managed? |
| **MR STEVEN DEWHURST**  DAC BEACHCROFT | * Understanding the Mechanics of D&O Policies |

**OBJECTIVE OF THE SESSION**

This seminar will provide an in-depth look at the coverages available in market-leading D&O policies, from the perspective of how they actually work in practice, not in theory.  We will look at the various sources of indemnification available to directors and officers and identify where D&O policies – as just one of a number of sources of indemnification – fit in to the risk management matrix.  We will also look at specific issues affecting D&O policies, such as whose asset a D&O policy represents in insolvency, knowledge and severability, how the professional services exclusion operates and exhaustion of limits by payment of defence costs.  We will also look at techniques that can be used to manage a D&O claim and minimise the risk of cost explosions.

**PARTICIPANT FEE**

**NICS Members**: RM600.00 per participant

**NON – Members**: RM800.00 per participant

**Complimentary Seat Entitlement:**

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| **Members** | Local | Every 3 participants registered - 1 complimentary seat |
| Regional | Every 1 participant registered  - 1 complimentary seat |
| **Non-Members** | Every 5 participants registered - 1 complimentary seat | |

**REGISTRATION**

The Registration Form is attached herewith.

Kindly complete and email to <[*neethya.kalyani@my.gt.com*](mailto:neethya.kalyani@my.gt.com)> / *<*[*nancy.malar@my.gt.com*](mailto:nancy.malar@my.gt.com)*>*

***(The registration will be confirmed upon receiving the full payment)***

**CLOSING DATE**

Please submit the completed registration form and the full payment by **Friday, 30 September 2016.**

**FURTHER INFORMATION**

If you require any further information or clarification, please do not hesitate to contact Ms Thya or Ms Nancy at 03-2692 4022 or email at *<*[*neethya.kalyani@my.gt.com*](mailto:neethya.kalyani@my.gt.com)*> / <*[*nancy.malar@my.gt.com*](mailto:nancy.malar@my.gt.com)*>.*

**We look forward to your early registration.**

Thank you.

Yours very truly,